

WE STRONGLY ENCOURAGE CLIENTS & ADVISORS TO CONTACT US FOR ASSISTANCE IN COMPLETING THIS QUESTIONNAIRE.

PLEASE CALL (800) 634-3287 AND SPEAK TO A NEW BUSINESS CONSULTANT.

PLAN SPONSOR INFORMATION				
Sponsor's Name:	State of Incorporation:			
Address:	Taxpayer ID Number:			
City: State: Zip: _	Fiscal Year End: Tax Year End:			
Authorized Officer Name:	Ticker Symbol (if applicable):			
Authorized Officer Title:	Total Number of Employees:			
Authorized Officer Phone #: ()	Status: 🗆 Private 🗆 Private (Owned by Public Co.) 🗆 Public			
Authorized Officer Email:	Board: ☐ Yes ☐ No Holding Co: ☐ Yes ☐ No			
Does the Sponsor and/or Affiliate currently maintain oth	er nonqualified defined contribution plan(s)? $\square$ Yes $\square$ No			
Has the Sponsor and/or Affiliate terminated a nonqualifi	ed defined contribution plan(s) within the last 3 years? $\Box$ Yes $\Box$ No			
ACCOUNTING, TAX, & LEGAL INFORMATION	ON			
Business Form: ☐ Regular C-Corporation ☐ Limite	ed Liability Company Tax-Exempt (for IRC Section 457(f) "ineligible" plans only)			
☐ Subchapter S-Corporation ☐ Partne	ership			
Accounting:   Cash Basis Modified Cash Basis Accrual-Basis If C-Corp Selected: Marginal Tax Bracket				
Plan Administrator: $\square$ Board $\square$ Committee $\square$ Other: $\_$	Financial Statements: □ Audited □ Reviewed □ Compiled			
Financial Advisor Contact Name:	Financial Advisor's Company:			
Financial Advisor Email:	Financial Advisor Phone: () Ext			
Financial Advisor Assistant Contact Name:	Assistant's Email:			
Auditor/CPA Contact Name:	Auditor/CPA Firm:			
Auditor/CPA Email:	Auditor/CPA Phone: () Ext			
Legal Advisor Contact Name:	Legal Advisor Firm Name:			
Legal Advisor Email:	Legal Advisor Phone: ( ) Ext.			



**FISCAL YEAR** 

**ADOPTING** 

#### **AFFILIATE COMPANIES**

**ENTITY NAME** 

List below any affiliated companies that will or may become a party to this plan. An affiliate is any corporation, partnership, joint venture, association, or similar organization or entity, other than the Plan Sponsor, that is a member of a controlled group of corporations in which the corporation is a member, as defined in Section 414(b) of the Code and all other trade or business (whether or not incorporated) under common control of or with the Plan Sponsor, as defined in Section 414(c) of the Code.

**OWNERSHIP** 

**BUSINESS FORM** 

	<u>.</u>			END	COMPANY (Y/N)			
		<u> </u>						
ELIGI	ELIGIBLE GROUP & EFFECTIVE DATES							
Number of Eligible Individuals: Anticipated Plan Effective Date:  (Complete Census Worksheet)								
The Plan Sponsor establishes this plan for the benefit of: (Choose <u>either or both</u> of the following)  Selected Key Employees. An unfunded nonqualified plan maintained primarily for the purpose of providing deferred compensation for a "select group of management or highly compensated employees," a "top-hat plan," exempt from Parts 2, 3, and 4 of Title I of ERISA.  Are selected Key Employees under an employment agreement:  Yes No (If yes, please provide a copy of the current agreement.)								
Independent Contractors. A plan maintained solely for independent contractors or self-employed individuals (outside directors of a corporation, partners in a partnership, sole proprietors, non-employees) and exempt from Title I of ERISA.								
PLAN SPONSOR CONTRIBUTIONS								
Please describe anticipated method for determining Plan Sponsor contributions:								
Anticipated Date of Initial Contribution: Frequency of Contributions:								
_	g for Plan Sponsor Contribut Fully Vested (100%) at all tim		ne)					
	Cliff Vesting in year(		100% thereafter)					
	☐ Graded Vesting% over years (e.g., 10% per year for 10 years)							
	□ Determined on an individual basis ( <i>Please discuss with your Consultant</i> )							



Basis for Vesting:	☐ Years of Pla ☐ Age	n Participation	☐ Years of Service☐ Combination of Age plus Years of Service/Participation						
Please check if app	<b>olicable:</b> $\square$ Each p	lan year contributio	n ve	ests separate	ly based o	on the selection	ı above ("Cl	ass Year Ves	ting")
	STING FOR PLAN nts shall be accelera				_	•			-
SPECIFII	ED EVENT	% VESTED			SPECIFIEI	D EVENT		% VESTE	D
☐ Death		%		Attainment o	of a Specifie	ed Date/Age of (	)		%
☐ Change in Contro	ol	%		Complete (	) years o	f participation			%
☐ Disability		%		Complete (	) years o	f service			%
<ul> <li>□ DEEMED Investment Results - Gains/losses are based on selected Carrier VUL sub-account unit values or publicly to mutual fund share prices to be used only as a measurement index and not associated with an actual investment. Under method, Plan Sponsor assumes risk for charges, expenses, fees, etc. associated with funding vehicle. Select the decinvestment option that will be used: (choose only one)</li> <li>□ Subaccounts</li> <li>□ Mirror 401(k) Funds</li> <li>□ Other:</li></ul>				der this					
□ Partici									
☐ Declared I	□ Declared Interest Rate/Index (choose only one)								
<ul> <li>□ Fixed Interest. Interest at the rate of% per annum compounded daily on all Participant Account(s).</li> <li>□ Discretionary Interest. Describe timing and anticipated formula:</li></ul>									
☐ <b>ACTUAL</b> (choose <u>on</u>	l <u>y one</u> )	Gains/losses are				participant's	informal	funding v	ehicle.
	Cash Surrender Valu		•	ges, and expe	enses)				
	<u> </u>								
	cify):								



**DURATION OF** 

**PAYMENT** 

**PARTICIPANT** 

**CAN ELECT?** 

#### **PAYMENT EVENTS**

**PAYMENT EVENT** 

Check ALL events that will trigger payment under the Plan, and specify the form(s) of distribution allowed or available for participant election.

**FORM OF PAYMENT** 

(ANNUALLY IS RECOMMENDED FOR INSTALLMENTS)

☐ Se	paration from Service	☐ Lump Sum	☐ Monthly	☐ Quarterly ☐ Annually	Years	☐ Yes	
□ De	eath	☐ Lump Sum	☐ Monthly	☐ Quarterly ☐ Annually	Years	☐ Yes	
☐ Di:	sability	☐ Lump Sum	☐ Monthly	☐ Quarterly ☐ Annually	Years	☐ Yes	
☐ Ch	ange in Control	☐ Lump Sum	☐ Monthly	☐ Quarterly ☐ Annually	Years	□ Yes	
OTHE	R PAYMENT CONSID	ERATIONS					
SURSE	DIJENT CHANGES TO TIME	E AND EORM OF	PAVMENT	'. If participants are allowed t	o elect the time and/or	r form of navment	
				elect to change the time or f			
		•	•	ayment elections in accorda		rederer 7.	
	•	•	•	heir payment elections in acc		S.	
	•		J	1 7			
MINIM	IUM THRESHOLD. If install	lment payments a	are allowed	l, you may choose a dollar	threshold that will red	quire a lump sum	
_	•	nce is equal to or l	ess than th	e threshold as of the valuation	on date of the initial ins	tallment.	
	☐ <b>Permitted.</b> The threshold will be \$ (Choose an amount greater than the 402(g)(1)(B) limit; \$18,500 for 2018)						
DEEINII	TION OF DIANI DEATH REI	MEEIT/C).					
	EFINITION OF PLAN DEATH BENEFIT(S):  — Named Beneficiary receives Vested Account Balance (strongly recommended)						
arrangement ( <i>Please provide details below</i> )							
	J , , ,	ŕ					
lf Endo	f Endorsement Split Dollar or DBO is used, please complete the following:						
	Plan Type:   Pre-Retireme	ent Only	ost-Retiren	nent Only 🔲 Both Pre- a	and Post-Retirement		
	Employer portion of the De	eath Benefit:					
	Employee portion of the Death Benefit:						
	Employer portion of the Pr	emium:					
	Employee portion of the P	remium:					



#### TREATMENT OF REMAINING INSTALLMENTS AFTER DEATH:

	3 11 1 7, 1 1, 1	
Ц	☐ Commute remaining installment payments (if any) and pay Beneficiari	es a lump sum
INFO	FORMAL FUNDING	
Select t	ect the type of informal funding for the plan:	
	` ` ` `	
	Name of Carrier(s):	
	Product Name:	Product Type: (i.e., VUL, UL, WL, etc.)
	Underwriting Status:	Anticipated Issue Date of Policies:
	Funding Strategy: $\square$ Aggregate (pool of liabilities matched to pool of	assets) $\square$ Individual (one policy for each participant)
	☐ Mutual Funds	
	□ No Informal Funding	
	□ Other:	
	cate below the type of security for the benefit obligations.  None	
	□ <b>Rabbi Trust</b> - an irrevocable trust used to hold assets of any type that pay benefits under a top-hat plan. Assets held in a Rabbi Trust must creditors in the event of the Plan Sponsor's insolvency or bankruptcy.	st remain subject to the claims of the Plan Sponsor's
	Other: (Please describe.)	
COMI	MMENTS/ADDITIONAL INFORMATION:	

The information provided above will be used to create a sample nonqualified deferred compensation plan document and supporting forms which will be provided to you and your legal counsel to assist in drafting the plan agreement. As a convenience to you, and at your request, we will prepare final documents incorporating any comments, corrections, or additions you and your advisor(s) feel are appropriate.